



SONJA MODER

Director Business Development, International Project Management, Global Marketing at KLH Massivholz GmbH

FIRM PROFILE

KLH Massivholz GmbH is a family-managed company, which has been operating on the market for more than 20 years. We pioneered the manufacture of cross-laminated timber (Kreuzlagenholz, KLH®, CLT) and have developed the product in cooperation with the Technical University of Graz in 1996, that eventually led to the CLT production on an industrial scale in 1999. The development of CLT has provided a very new dimension to timber construction and timber engineering.

We operate internationally, producing and selling our large-format KLH® - CLT as an engineered timber product for wall-, floor- and roof elements all across the globe. So far, we have served CLT for more than 30,000 projects, most of them still in Europe.

KLH is one of the three biggest manufacturers in world-leading position. Currently we are producing 125,000 m³ a year. This capacity will double when opening a second plant by mid of 2020.

NOT JUST A MANUFACTURER

The company concentrates on its core competencies, providing in addition to CLT board a wide range of services for architects, planners, building construction firms but also private and public investors.

We consider ourselves not just as a manufacturer, but also rather as a project partner and a partner of property developers. For us, being a project partner and conduct characterised by partnership are not just empty phrases but integral parts of our philosophy. We also gladly serve as advisers for private and public clients in the development of plans for the construction of a solid timber structure.

KLH® - CLT BELONGS TO THE FUTURE

The sensitive handling of environmental and energy issues has increasingly moved the use of wood as a renewable construction material into the foreground of modern, ecological building culture.

Timber is naturally carbon-neutral and energy-efficient in every respect. Construction with KLH® is therefore a valuable contribution to climate and environmental protection. In the production of KLH® solid timber boards, we focus on contemporary, energy-saving and environmentally friendly production methods. Our production is also entirely harmless for our employees and has no effects harmful to human health whatsoever.

WORLDWIDE RECOGNITION

This year KLH® has been selected as the 2019 Architizer A+Awards Jury Winner in the Facades - Building Envelopes & Cladding category. The Architizer A+Awards is the largest awards program in USA focused on promoting and celebrating the year's best architecture and products. Its mission is to nurture the appreciation of meaningful design in the world and champion its potential for a positive impact on everyday life.

ABOUT SONJA MODER

Sonja Moder is Director of Business Development, Head of International Project Management and Chief of Marketing Department at KLH Massivholz GmbH. She has joined the company in 1999, when KLH started to manufacture CLT.

Due to her many year's international experience Sonja had an essential role in the development of KLH corporate identity, in company's strategy and in creating a strong brand.

Previously, Sonja Moder served as a manager at one of the largest furniture retailers in the world for many years. Prior to this, she was a business consultant and teaching in business schools.



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